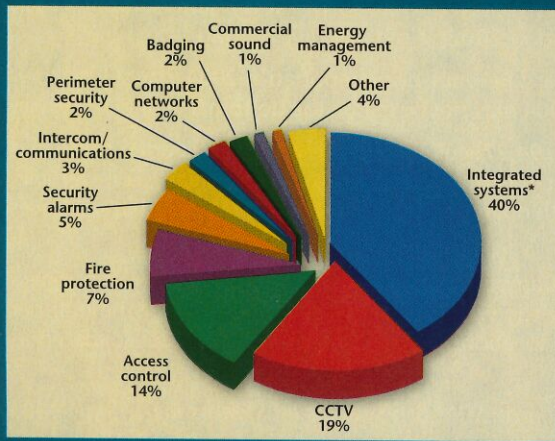


2005 RANK	2004 RANK	COMPANY	REVENUE, 2004 (\$ MIL)	% CHANGE FROM 2003	NEW PROJECTS, 2004	LARGEST NEW PROJECT, 2004	SMALLEST NEW PROJECT, 2004	% PROJECTS FUNDED BY HOMELAND SECURITY	FUL-TIME EMPLOYEES	BUSINESS LOCATIONS
1	1	Siemens Building Technologies Buffalo Grove, Ill.	\$718.0	19.0%*	n/a	n/a	n/a		4,000	110
2	2	Stanley Security Solutions Indianapolis, Ind.	\$650.0	26.2%	1,000	\$30,000,000	\$50,000		3,000	80
3	3	Diebold Inc. North Canton, Ohio	\$593.7v	16.8%	n/a	\$3,600,000	\$3,300		4,441	153
4	4	ADT Security Services Inc. Boca Raton, Fla.	\$475.0**	0.0%	n/a	n/a	n/a		25,000	200
5	5	Johnson Controls Inc. Milwaukee, Wis.	\$380.0**	0.0%	n/a	n/a	n/a		36,000	330
6	-	SST Norristown, Pa.	\$143.3v	-	375	\$3,000,000	\$10,000	10	582	n/a
7	-	CompuDyne Corporation Gaithersburg, Md.	\$142.8v	-	25	n/a	n/a	5	724	20
8	7	IR/Ingersoll-Rand Corp. Dover Plains, N.Y.	\$100.0	15.6%	130	\$6,000,000	\$1,000	5	526	40
9	6	SimplexGrinnell LP Boca Raton, Fla.	\$83.0	-46.5%	500	\$65,000,000	\$20,000	5	11,500	140
10	9	Red Hawk Industries LLC Greenwood, Colo.	\$74.4	5.7%	838	\$612,649	\$298	0	529	18
11	13	Wireless Facilities Inc. San Diego, Calif.	\$65.3	55.5%	1,255	\$5,500,000	\$500	5	365	22
12	10	Securitas Security Systems USA, Inc. Norcross, Ga.	\$51.4	-0.4%	n/a	n/a	\$5,000		274	27

* Based on fiscal year Oct. 1, 2002 to Sept. 30, 2003, revised \$603 million / ** Estimated / v = verified by financial document

Revenue by System Type for Top 100 Integrators



Integrated systems continued its growth in 2004, accounting for an additional 1 percentage point of revenue over 2003. Other changes were a 5 percentage-point drop in access control and a decrease of 1 percentage point in CCTV. However, fire protection gained 3 percentage points and badging increased 1 percentage point over 2003 figures. Combined, integrated systems, CCTV and access control accounted for 73 percent of the top systems' integrators' jobs in 2004.

*Percentage of total 2004 revenue among SDM's Top Systems Integrators

Source: SDM Top Systems Integrators Report, July 2005

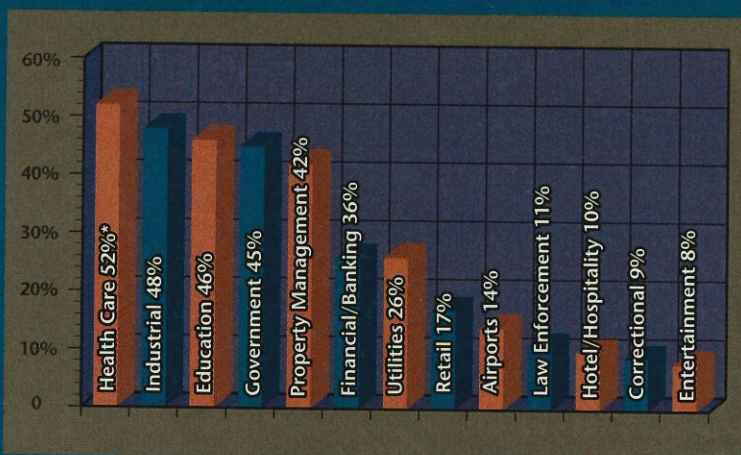
2005 RANK	2004 RANK	COMPANY	REVENUE, 2004 (\$ MIL)	% CHANGE FROM 2003	NEW PROJECTS, 2004	LARGEST NEW PROJECT, 2004	SMALLEST NEW PROJECT, 2004	% PROJECTS FUNDED BY HOMELAND SECURITY	FUL-TIME EMPLOYEES	BUSINESS LOCATIONS
13	11	Kastle Systems Arlington, Va.	\$51.4	4.0%	150	\$1,100,000	n/a	0	404	8
14	-	Convergent Technologies LLC Schaumburg, Ill.	\$49.8v	-	2,000	\$2,700,000	\$500	15	273	13
15	12	Tour Andover Controls Carrollton, Texas	\$47.0	9.3%	200	\$11,500,000	\$50,000	5	432	22
16	14	NetVersant Solutions Inc. Houston, Texas	\$40.0	0.0%	50	\$2,200,000	\$50,000	10	350	28
17	-	Hamilton Pacific L.P. Pasadena, Calif.	\$38.0	-	300	\$2,000,000	\$1,500	0	210	12
18	16	RFI Communications & Security Systems San Jose, Calif.	\$37.8	8.0%	1,481	\$856,303	\$2,500		243	6
19	19	North American Video Brick, N.J.	\$35.7	42.6%	25	\$8,500,000	\$25,000		72	4
20	17	North American Video Corp Anaheim, Calif.	\$35.0	6.1%	1,320	\$500,000	\$10,000	0	140	13
21	26	Diversified Security Solutions Inc. Saddle Brook, N.J.	\$29.7	66.1%	202	\$8,100,000	\$50,000		140	6
22	42	Adesta LLC Omaha, Neb.	\$28.0v	155.1%	70	\$4,343,165	\$2,521	20	93	12
23	20	National Security Systems Inc. Manhasset, N.Y.	\$27.0	10.8%	15	\$8,250,000	\$100,000	0	22	1
24	21	Tri-Signal Integration Inc. Sylmar, Calif.	\$24.6v	1.8%	310	\$1,600,000	\$360,000	0	236	7

Health Care Was Integrators' Strongest Vertical Market

Asked to choose five or fewer markets from which a significant portion of their 2004 revenue was generated, integrators again, as in 2003, picked health care as their top market. Other vertical markets shifted position over 2003, such as government work, which dropped below industrial and education; retail jobs, which inched ahead of airports; and law enforcement and hotel/hospitality, which moved ahead of transportation/distribution and correctional.

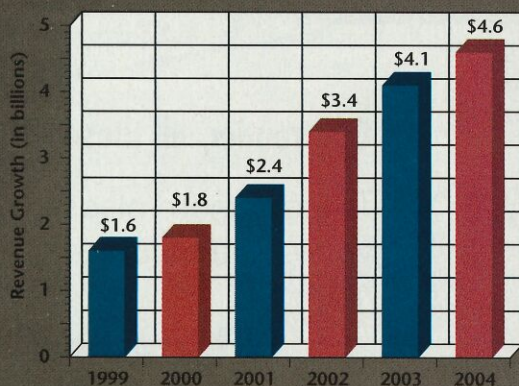
**Percentage of Top Systems Integrators who named this market as a significant source of 2004 revenue.*

Source: SDM Top Systems Integrators Report, July 2005



2005 RANK	2004 RANK	COMPANY	REVENUE, 2004 (\$ MIL)	% CHANGE FROM 2003	NEW PROJECTS, 2004	LARGEST NEW PROJECT, 2004	SMALLEST NEW PROJECT, 2004	% PROJECTS FUNDED BY HOMELAND SECURITY	FUL-TIME EMPLOYEES	BUSINESS LOCATIONS
25	22	Allied Safe & Vault Co. Inc. Spokane, Wash.	\$23.8	6.7%	300	\$300,000	\$1,000	4	158	3
26	27	VideoTronix Inc. Burnsville, Minn.	\$20.8v	20.8%	1,500	\$1,200,000	\$3,000		98	3
27	32	SecureNet Inc. Carrollton, Texas	\$19.7	25.1%	60	\$7,093,000	\$10,000	0	93	5
28	24	Aerway Integration Services Inc. New York, N.Y.	\$19.6	2.9%	2,000	\$550,000	\$15,000	0	100	6
29	28	Security Corp. Novi, Mich.	\$19.0v	10.7%	850	\$350,000	\$1,000	1	111	4
30	33	Initial Electronics Inc. Alsip, Ill.	\$18.2	16.7%	50	\$800,000	\$5,000	5	99	3
31	31	ARK Systems Inc. Columbia, Md.	\$18.0	12.5%	250	\$991,528	\$2,000	0	100	3
32	25	MidCo Inc. Burr Ridge, Ill.	\$18.0	0.0%	274	\$2,000,000	\$4,000	1	107	3
33	29	Sound Inc. Naperville, Ill.	\$17.0	-1.0%	360	\$500,000	\$5,000	0	100	1
34	30	Deterrent Technologies Inc. Ocean, N.J.	\$16.9	2.9%	20	\$5,000,000	\$4,000	0	62	2
35	37	Benson Security Systems Inc. Gilbert, Ariz.	\$16.5	19.6%	710	\$450,000	\$625	0	122	7
36	41	Tech Systems Inc. Duluth, Ga.	\$16.0v	43.1%	200	\$3,500,000	\$20,000	1	90	4
37	38	Advantor Systems Corp. Orlando, Fla.	\$15.7	15.0%	180	\$1,700,000	\$18,000	37	61	4

12 Percent Revenue Growth in 2004



SDM's Top "Systems Integrators" revenue improved 12 percent in 2004 compared with 2003. Although not as impressive as 2003's 20-percent growth rate and 2002's 41-percent growth rate, it still is significant, especially in light of the changes in reporting revenue from some of the largest systems integrators. Some are reporting their integration revenue as level with last year's due to changes in their reporting of fiscal years and others are not breaking out their system integration revenue separately at all. Of the Top 100 systems integrators listed here, 58 companies reported revenue increases, 19 reported decreases and 7 reported the same income.

Source: SDM Top Systems Integrators Report, July 2005

2005 RANK	2004 RANK	COMPANY	REVENUE, 2004 (\$ MIL)	% CHANGE FROM 2003	NEW PROJECTS, 2004	LARGEST NEW PROJECT, 2004	SMALLEST NEW PROJECT, 2004	% PROJECTS FUNDED BY HOMELAND SECURITY	FUL-TIME EMPLOYEES	BUSINESS LOCATIONS
38	36	Datawatch Systems Inc. Bethesda, Md.	\$15.0	8.2%	300	\$290,000	\$4,000	1	94	5
39	-	Koorsen Protection Services Inc. Indianapolis, Ind.	\$14.9v	-	n/a	\$450,000	\$1,000		575	17
40	35	Access Control Technologies Inc. Clifton, N.J.	\$13.4	-6.0%	34	\$3,200,000	\$7,500	1	36	n/a
41	44	BCI Technologies Inc. Grand Prairie, Texas	\$12.7	30.6%	250	\$295,000	\$995	0	88	2
42	39	MAC Systems Inc. Canton, Mass.	\$12.5	0.0%	250	\$1,500,000	\$25,000	0	70	2
43	-	SFI Electronics Inc. Charlotte, N.C.	\$12.4	-	100	\$825,000	\$2,000	6	75	7
44	47	Philadelphia Protection Bureau Inc. Exton, Pa.	\$11.4v	17.7%	247	\$585,000	\$2,610	1	71	2
45	46	ATC International Holdings Inc. Miami, Fla.	\$10.8	11.8%	20	\$3,000,000	\$10,000	40	78	4
46	68	PEI Systems Inc. Long Island City, N.Y.	\$10.2v	69.8%	70	\$700,000	\$10,000	0	40	2
47	67	LVC Technologies Inc. Auburn Hills, Mich.	\$10.0	62.3%	100	\$1,200,000	\$20,000	5	35	1
48	45	Advanced Electronic Solutions Inc. College Point, N.Y.	\$9.9v	1.9%	49	\$1,800,000	\$560,000	2	42	2
49	-	Unlimited Technology, Inc. Chester Springs, Pa.	\$9.5	-	110	n/a	\$6,000	0	41	3

The Source of the Top Systems Integrators' Report

SDM's Top Systems Integrators Report is compiled from questionnaires answered by more than 100 companies which then are ranked by their 2004 total annual revenue, which is rounded to the nearest hundred-thousandth. Included in the table is:

- **2005 rank and 2004 rank**
- **Company name and headquarters location**
- **2004 gross annual revenue. (The letter "v" next to the revenue indicates that the company submitted a separate document, such as an income tax form or a reviewed or audited financial statement.)**
- **Number of new systems started in 2004, plus the largest and smallest new projects**
- **Number of full-time employees**
- **Number of business locations operated, including headquarters**
- **Percentage of jobs resulting from Homeland Security funds**

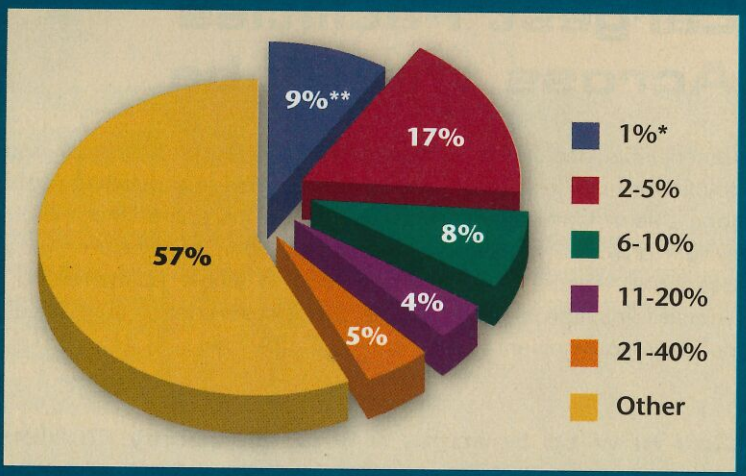
2005 RANK	2004 RANK	COMPANY	REVENUE 2004 (\$ MIL)	% CHANGE FROM 2003	NEW PROJECTS 2004	LARGEST NEW PROJECT 2004	SMALLEST NEW PROJECT 2004	% PROJECTS FUNDED BY HOMELAND SECURITY	FUL-TIME EMPLOYEES	BUSINESS LOCATIONS
50	50	Jacksonville Sound & Communications Inc. Jacksonville, Fla.	\$9.5	2.5%	300	\$850,000	\$400	5	81	4
51	51	Utah Controls Inc. Sandy, Utah	\$9.3	0.5%	187	\$480,000	\$1,000	10	48	2
52	43	Sigcom Inc. Greensboro, N.C.	\$8.9	-14.7%	202	\$522,807	\$1,777		115	n/a
53	53	T & R Alarm Systems Inc. Clifton, N.J.	\$8.9	-1.1%	95	\$2,500,000	\$500	4	44	n/a
54	-	TEM Systems Inc. Sunrise, Fla.	\$8.9	-	n/a	n/a	n/a		n/a	n/a
55	55	Security Equipment Inc. Omaha, Neb.	\$8.8	8.5%	680	\$500,000	\$3,000	0	103	4
56	49	Security Design Inc. Washington, Mich.	\$8.5	-9.6%	25	\$4,800,000	\$32,000	25	33	5
57	76	Energy Control Inc. (ECI) Albuquerque, N.M.	\$8.4	49.7%	50	\$2,500,000	\$12,000		48	3
58	-	Actcom Inc. Virginia Beach, Va.	\$8.3	-	200	\$1,680,000	\$100	25	55	3
59	54	D/A Central Inc. Oak Park, Mich.	\$8.2	-6.8%	54	\$1,000,000	\$500	1	46	3
60	96	Genesis Security Systems LLC Potomac, Md.	\$8.2	164.5%	75	\$1,200,000	\$10,000	5	25	1
61	58	Ferndale Electric Co. Inc. Ferndale, Mich.	\$8.1	3.1%	171	\$500,000	\$1,000	0	32	n/a

Percentage of Jobs Funded by Homeland Security Dollars

SDM's 2005 Top Systems Integrators Report asked a new question: "What percentage of your jobs was funded by Homeland Security dollars?"

The largest number of systems integrators, 17 percent, reported that 2-5 percent of their jobs in 2004 were funded by Homeland Security dollars. The next highest percentage reported was 1 percent of jobs, which was cited by 9 percent of the integrators.

A total of 57 percent of integrators reported zero dollars from Homeland Security funds, did not respond to the question or maintained they did not know the source of funds from all their jobs.



* Percentage of jobs funded by Homeland Security dollars
 ** Percentage of integrators
 Source: SDM Top Systems Integrators Report, July 2005

2005 RANK	2004 RANK	COMPANY	REVENUE, 2004 (\$ MIL)	% CHANGE FROM 2003	NEW PROJECTS, 2004	LARGEST NEW PROJECT, 2004	SMALLEST NEW PROJECT, 2004	% PROJECTS FUNDED BY HOMELAND SECURITY	FUL-TIME EMPLOYEES	BUSINESS LOCATIONS
62	56	IDESCO Corp. New York, N.Y.	\$8.0	0.0%	6	\$654,000	\$11,000	8	56	1
63	62	InterTech Security LLC Warrendale, Pa.	\$8.0	14.3%	220	\$535,000	\$500	0	55	3
64	61	Operational Security Systems Inc. Atlanta, Ga.	\$7.9	12.5%	53	\$600,000	n/a		45	2
65	57	Sec Sol Inc. Los Alamitos, Calif.	\$7.9	-0.6%	54	\$880,000	\$7,900	5	39	1
66	97	Dallmann Systems Inc. Jeffersonville, Ind.	\$7.8	160.0%	10	\$2,800,000	\$7,000	0	16	1
67	83	Dowley Inc. Oklahoma City, OK	\$7.7	60.4%	50	\$1,000,000	\$1,000	5	38	1
68	66	Will Electronics, Inc. St. Louis, MO	\$7.3	17.6%	60	\$250,000	\$5,000	20	21	1
69	59	Video Master Inc. New Lenox, IL	\$7.0	-6.7%	370	\$200,000	\$2,000		30	1
70	-	Trinity Security Inc. Charlotte, NC	\$6.7v	-	120	\$455,000	\$1,800	0	47	4
71	69	Firstline Security Systems, Inc. Anaheim, CA	\$6.7	11.7%	48	\$700,000	\$1,600	0	n/a	3
72	70	Electronic Security Systems Inc. Warren, MI	\$6.5	8.3%	20	\$800,000	\$5,000	0	25	1
73	80	Intervid Frederick, MD	\$6.4v	28.3%	161	\$359,579	\$1,200	5	28	3
74	-	JBP Security Systems, Inc. Flushing, NY	\$6.4	-	301	\$1,400,000	\$3,500	2	45	1
75	40	Trans-American Security Services Burnsville, Minn.	\$6.4	-45.7%	245	\$375,000	\$3,900	0	101	1
76	74	Sentinel Security & Communications Inc. New Hartford, N.Y.	\$6.2	6.0%	100	\$780,000	n/a		58	3
77	87	SNC Inc. Hutchinson, Kansas	\$6.2	43.6%	600	\$2,000,000	\$500		47	1
78	72	Engineered Security Systems Inc. Towaco, N.J.	\$6.1	3.4%	300	\$884,442	\$5,000	0	43	2
79	78	Universal Security Systems Inc. Orange, Calif.	\$6.1v	16.0%	105	\$220,000	\$5,000	0	37	1
80	52	Facility Robotics Inc. Roswell, Ga.	\$6.0	-33.3%	40	\$200,000	\$5,000	0	34	9
81	77	Selectron Inc. Portland, Ore.	\$6.0	12.0%	73	\$479,000	\$250	10	32	2

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82	79	Thompson Electronics Co. Peoria, Ill.	\$5.9v	16.9%	227	\$796,000	\$2,500	1	51	1
83	65	Securus Inc. Denver, Colo.	\$5.8	-6.5%	180	\$500,000	\$1,000	0	35	2
84	60	Pro-Tec Design Inc. Plymouth, Minn.	\$5.5v	-25.2%	47	\$430,000	\$5,500	8	27	1
85	89	Advanced Control Concepts Inc. Pensacola, Fla.	\$5.3v	39.1%	402	\$750,000	\$25,000	25	31	1
86	94	Advance Technology Inc. Scarborough, Maine	\$5.3v	62.3%	85	\$350,000	\$4,000	5	26	2
87	82	Sport View Technologies Brighton, Mich.	\$5.3	5.0%	100	\$1,000,000	\$5,000	0	126	2
88	-	Atlantic Coast Alarm Inc. Mays Landing, N.J.	\$5.2	-	1,000	n/a	n/a	10	40	4
89	90	Integrated Controls USA Inc. Albuquerque, N.M.	\$4.9v	36.9%	150	\$1,200,000	\$200	0	42	1
90	71	All Systems Designed Solutions, Inc. Kansas City, Kansas	\$4.8	-18.9%	n/a	n/a	n/a		37	n/a
91	-	Paladin Protective Systems Cleveland, Ohio	\$4.8	-	200	\$500,000	\$1,000		29	2
92	-	Advanced Technology Systems International McLean, Va.	\$4.5v	-	88	\$650,000	\$1,000		30	1
93	93	Intelligent Access Systems Inc. Atlanta, Ga.	\$4.5v	32.4%	140	\$640,000	\$10,000	0	n/a	2
94	84	Electronic Security Services Inc. Upper Marlboro, Md.	\$4.3v	-9.0%	64	\$180,000	\$1,250	0	58	1
95	92	CHS Inc. Farmingdale, N.Y.	\$4.2	24.7%	126	\$540,000	\$26,000	0	30	1
96	-	Arcom Systems Inc. Little Rock, Ark.	\$4.2v	-	70	\$185,482	\$690	0	43	2
97	75	Simpson Security Systems Inc. Alexandria, La.	\$4.1v	-27.4%	170	\$4,793,837	\$500		62	2
98	88	D.L.S. Ventures LLC Houston, Texas	\$4.0v	-4.5%	75	\$1,200,000	\$5,000	20	19	1
99	85	ISSCO Corp. Westbury, N.Y.	\$4.0v	-8.1%	30	\$180,000	\$1,000	1	26	1
100	99	Videotec Corp. Highland, Ind.	\$3.9	31.9%	100	\$500,000	\$2,500		18	1