

1998 Top Systems Integrators Ranked

Rank 1998 • 1997	Company/ City & State	Gross Revenue (\$millions)	New Systems Completed	Full time Employees	Branch Offices	World Wide Web Address
1•—	Security Technologies Group Inc. (STG) Plantation, FL	95	n/a	575	Princeton, N.J.; Gaithersburg, Md.; Marietta, Ga.; Dallas, Texas; Woodale, Ill.; Hayward, Calif.	www. securitytechnologies.com
2•1	Pinkerton Systems Integration Walnut Creek, CA	64	488	604	Ariz.; Calif.; Ga.; Ind.; Ky.; La.; Mass.; Miss.; N.Y.; N.C.; Ohio; Ore.; Texas; Wash.	www.pinkertons.com
3•2	Kastle Systems Arlington, VA	45.6	2,800	350	New York; Washington D.C.; Chicago; Philadelphia; Los Angeles; Houston, Dallas; Sydney, Australia	www.kastle.com
4•4	MSI Security Systems Inc. Kearny, NJ	29	125	33	Spartenburg, S.C.	n/a
5•3	RFI Communications & Security Systems San Jose, CA	25.5	1,300	320	Sacramento, Calif.; Beaverton, Ore.; Kent, Wash.; Reno, Nev.	www.rfi-ent.com
6•5	NAVCO Security Systems Anaheim, CA	24.4	1,800	156	Hayward, Calif.; Seattle, Wash.; Phoenix, Ariz.; Dallas; New Orleans; Atlanta; Mary- land; New Jersey; S. Windsor, Conn.; Amherst, N.H.; Syra- cuse, N.Y.; Omaha, Neb.; Columbus, Ohio; Honolulu; Detroit; Chicago; Orlando	www.navco.com
7•—	Chubb Security Systems Inc. Austin, TX	14	n/a	124	San Antonio, Dallas, Houston	n/a
8•9	Delmarva Systems Corp. Newport, DE	12 ^v	200	71	None	n/a
9•16	Deterrent Technologies Inc. Ocean, NJ	12 ^v	85	60	New York City	n/a
10•11	Interface Security Systems L.L.C. St. Charles, MO	12	600	125	St. Louis, Mo.; Peoria, Moline, Ill.; Indianapolis; Baltimore; Little Rock, Ark.; Houston, Dallas, San Antonio, Longview, Texas; Shreveport, Lake Charles, La.	www.interfacesys.com
11•—	ATT Integrated Technologies Phoenix, AZ	11.2	n/a	n/a	None	www.wilson.com
12•10	Foreline Security Corp. Tampa, FL	10.7	400	76	Charlotte, N.C.	n/a
13•13	TEM Systems Inc. Miami, FL	10	500	57	Tampa, Naples, Orlando, Fla.	www.temsystems.com
14•12	DEI Integrated Security and Control Baltimore, MD	8.9 ^v	339	71	Washington D.C.; Va.	www.deisecurity.com

v = verified by audited/reviewed financial statement or income tax return n/a = not available

This table shows many of the largest firms in the business of selling access control, CCTV, and integrated systems, as well as other systems such as building controls and badging.

1998 Top Systems Integrators Ranked

Rank 1998 • 1997	Company/ City & State	Gross Revenue (\$millions)	New Systems Completed	Full time Employees	Branch Offices	World Wide Web Address
15•—	ASG (Automation Systems Group Div.) Ferndale, MI	8.3	91	25	Saginaw, Mich.; Lexington, Ky.	www ferndale-electric.com
16•14	Controlled Access Inc. Moorestown, NJ	8.2	110	69	Manhattan, N.Y.	www.dbsi.com
17•15	Security Engineers Systems Inc. Oldsmar, FL	7.9	360	115	Orlando, Tallahassee, Fla.	n/a
18•—	Security Services & Technologies Norristown, PA	7.2 ^v	25	48	None	www.1sst.com
19•20	Securus Inc. Denver, CO	6.4	150	49	Colorado Springs, Glenwood Springs, Colo.	www.securusdenver.com
20•22	Protection Bureau, The Uwchland, PA	6.2	120	50	None	n/a
21•—	Construction Electronics Inc. El Cajon, CA	6.1 ^v	125	60	None	www.c-e-i.com
22•—	Ensec International Inc. New York, NY	6.1	35	46	Boca Raton, Fla.; Sao Paulo, Brazil	www.ensec.com.br
23•—	Facility Robotics Inc. Roswell, GA	5.5	25	31	Clearwater, Fla.; Charlotte, N.C.; Selma, Ala.; Downingtown, Pa.	www. facilityrobotics.com
24•18	Operational Security Systems Inc. Atlanta, GA	5.3	45	35	None	www.ossatc.com
25•19	ATC Miami, FL	5.2	n/a	20	El Salvador, Central America	n/a
26•—	Thompson Electronics Co. Peoria, IL	5.1 ^v	200	42	None	www.thompsonet.com
27•21	Tech Systems Inc. Roswell, GA	5.1 ^v	21	36	Raleigh, N.C., Columbia, S.C.	www. techsystemsinc.com
28•23	D/A Central Inc. Oak Park, MI	4.7	40	40	Mt. Morris (Flint), Grand Rapids, Mich.	n/a
29•30	Engineered Security Systems Inc. Towaco, NJ	4.5	15	32	New York City	www. engineeredsecurity.com
30•—	Video Master Inc. New Lenox, IL	4.1 ^v	200	26	None	n/a
31•25	CIS Security Systems Corp. Springfield, VA	3.9	13	17	Baltimore, Md.	www.cis-security.com

v = verified by audited/reviewed financial statement or income tax return

n/a = not applicable

This table shows many of the largest firms in the business of selling access control, CCTV, and integrated systems, as well as other systems such as building controls and badging.

1998 Top Systems Integrators Ranked

Rank 1998 • 1997	Company/ City & State	Gross Revenue (\$millions)	New Systems Completed	Full time Employees	Branch Offices	World Wide Web Address
32 •26	Industrial Security Systems & Controls Westbury, NY	3.9	125	22	None	n/a
33 •—	Security Management Systems Inc. Long Island, NY	3.6		19	None	www.secmgt.com
34 •—	SEMCO Jacksonville, FL	3.5	90	29	Orlando, Boca Raton, Fla.	www.semcorp.com
35 •—	Secure Applications Nashua, NH	3.5	1	20	Groton, Conn.	n/a
36 •24	Electronic Security Systems Inc. Warren, MI	3.4 ^v	12	20	None	n/a
37 •27	TTM Integrated Security Systems Columbia, MD	3.2 ^v	23	26	None	n/a
38 •—	TEC Security Systems Inc. Hayward, CA	3.2	75	30	None	www.tecsecurity.com
39 •—	ECS Spokane, WA	3.1	20	9	None	www.ecs-systems.com
40 •28	Alscan Inc. Birmingham, AL	2.4	300	18	None	n/a
41 •—	Wornall Electronics Inc. Kansas City, MO	2.3 ^v	32	22	None	www.wornall.com
42 •33	Securitronics Company Inc. Syracuse, NY	1.9	50	13	Rochester, N.Y.	www.securitronics.com
43 •37	Protective Security Inc. Beltsville, MD	1.9	50	13	None	n/a
44 •34	SCI/Video Scan Inc. Albuquerque, NM	1.7 ^v	34	14	None	n/a
45 •—	Texas Technical Services Inc. Houston, TX	1.5	20	12	None	n/a
46 •36	ICON Houston, TX	1.1 ^v	50	9	None	www. interactivecontrols.com
47 •—	Monitor Security & Control Systems Inc. Severna Park, MD	1	25	10	None	n/a
48 •—	EPS Inc. Houston, TX	.8	50	15	None	www. electronicsecurity.com

v = verified by audited/reviewed financial statement or income tax return n/a = not available

This table shows many of the largest firms in the business of selling access control, CCTV, and integrated systems, as well as other systems such as building controls and badging.